

In refining, the right crude slate is everything. Sinewox connects refineries with a reliable, multi-origin supply of crude—light sweet to heavy sour—engineered to fit your unit constraints, product slate, and margin targets. With our global network of allocation holders and producers, we source at scale, negotiate competitive formula pricing, and deliver on spec, on schedule.



### WHY REFINERIES CHOOSE SINEWOX

#### **WIDE CRUDE MENU**

Light, medium, and heavy grades from the Middle East, Africa, the Americas, and Asia-Pacific.

#### **ASSAY-DRIVEN MATCHING**

We screen API gravity, sulfur, metals, TAN, CCR, and yield profiles to fit CDU, FCC, hydrocracker, coker, and reformer limits.

#### **COMMERCIAL FLEXIBILITY**

Brent/WTI differentials, baskets, optionality (FOB/CIF/DES), laycan agility, and performance-backed lifting schedules.

#### **LOGISTICS YOU CAN COUNT ON**

Strong port access, vetted terminals, and toptier inspection (Q&Q) with complete BL docs.

#### **DOCUMENTATION & COMPLIANCE**

End-to-end KYC/AML, producer/terminal LOAs where required, inspection certificates, SGS/ Intertek reports, and POP chains that pass refinery audit.





## A CRUDE SLATE FOR EVERY STRATEGY

Whether you're maximizing gasoline, balancing middle distillates, or feeding a high-conversion complex, we can customize. Typical envelopes we place:

#### **LIGHT SWEET (YIELD-RICH, EASY RUNNING):**

Brent, WTI, Murban, Tapis, Azeri Light, Bonny Light, Qua Iboe **Typical ranges:** ~35–46° API, ~0.04–0.8% S

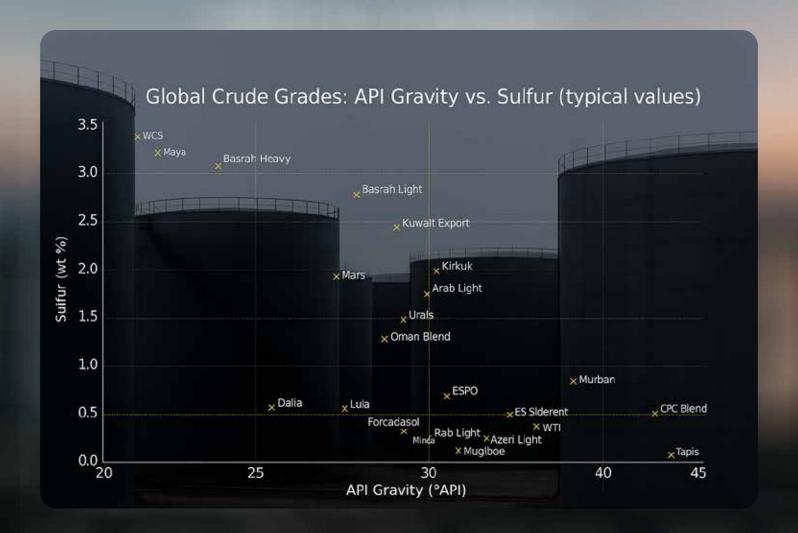
#### **MEDIUM SOUR (BALANCED ECONOMICS):**

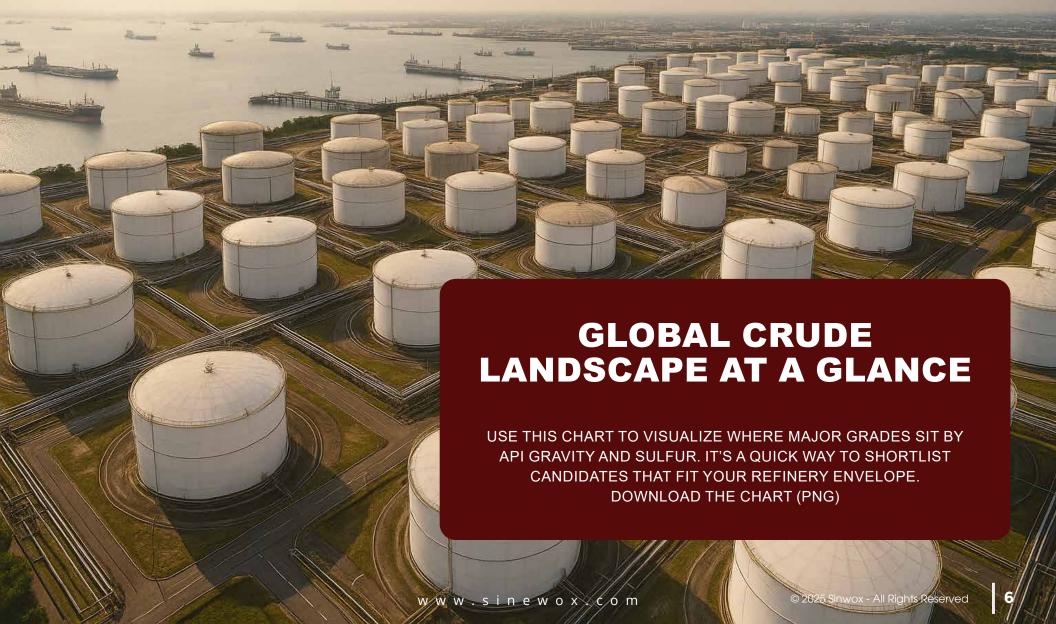
Oman Blend, Kuwait Export, Arab Light, Urals, Mars **Typical ranges:** ~29–34° API, ~0.8–2.0% S

#### **HEAVY SOUR (CONVERSION VALUE):**

Basrah Heavy, Maya, WCS, Dalia, Basrah Light **Typical ranges:** ~20–29° API, ~2.5–3.5% S

Assays vary by cargo and season. We supply current assays with each RFQ so your planning models stay accurate.





### HOW WE WORK (RFQ → LIFT)

#### **DEFINE THE NEED**

Target crude(s), monthly volume, incoterms (FOB/CIF/DES), laycans, discharge, and inspection standards.

#### **CONTRACT & SCHEDULING**

Final price mechanism, tolerance, demurrage, NOR, and Q&Q protocols.

#### **ASSAY & OFFER**

We provide current assays and indicative diffs (e.g., Brent ±X, Dubai ±Y) with logistics options.

#### **LIFT & DELIVER**

Nomination, inspection, BL issuance, banking (LC/SBLC/TT per SPA), and post-fixture support.

#### **KYC & POP**

Counterparty vetting, allocation verification, terminal readiness, and draft SPA/CP.

# WHAT TO INCLUDE IN YOUR RFQ TO SINEWOX

- Crude targets or property ranges: API, sulfur, TAN, metals, nitrogen
- **Volume & cadence:** Trial + monthly/quarterly contract volumes
- **Delivery:** FOB/CIF/DES, load/discharge ports, laycan windows
- Inspection & documentation: SGS/Intertek, cert packages needed for your audit
- Commercials: Pricing basis (Brent, Dubai, baskets), payment method, and required optionality

